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Law Offices of
Bennet & Bennet, PLLC
1000 Vermont Avenue, NW, 10th Floor
Washington, DC 20005

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FACSIMILE COVER SHEET

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To: Mr. John Boswick
Company: Arizona Corporation Commission
FAX Number: 602-542-2129
From: Rebecca Murphy
Date: July 9, 2003
Number of pages (including this transmittal sheet): 17
Comments:

Arizona Corporation Commission
DOCKETED

JUL 14 2003

DOCKETED BY	<i>mc</i>
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**Law Offices of
Bennet & Bennet, PLLC**

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July 9, 2003

VIA FACSIMILE/602-542-2129

Mr. John Boswick
Arizona Corporation Commission
1200 West Washington Street
Phoenix, AZ 85007-2927

**Re: FirstMile Technologies
Arizona Corporation Commission Data Request
Docket No. T-04144A-02-0762**

Dear Mr. Boswick:

Per your request, attached for your review is supplemental information regarding questions (A-11), (A-12), (A-18), and (B-3). For your convenience, I have also enclosed First Mile's most recent filing.

If you need additional information regarding this matter, please contact us.

Sincerely,

A handwritten signature in black ink, appearing to read 'R. L. Murphy', with a stylized flourish at the end.

Rebecca Murphy

Enclosures

cc: Mike Farmer

(A-9) Include your Tariff as "Attachment B".

Your Tariff must include the following information:

1. Proposed Rates and Charges for each service offered (reference by Tariff page number).
2. Tariff Maximum Rate and Prices to be charged (reference by Tariff page number).
3. Terms and Conditions Applicable to provision of Service (reference by Tariff page number).
4. Deposits, Advances, and/or Prepayments Applicable to provision of Service (reference by Tariff page number).
5. The proposed fee that will be charged for returned checks (reference by Tariff page number).

(A-10) Indicate the geographic market to be served:

☐
☐

Statewide. (Applicant adopts statewide map of Arizona provided with this application).

Other. Describe and provide a detailed map depicting the area.

(A-11) Indicate if the Applicant or any of its officers, directors, partners, or managers has been or are currently involved in any formal or informal complaint proceedings pending before any state or federal regulatory commission, administrative agency, or law enforcement agency.

Describe in detail any such involvement. Please make sure you provide the following information:

1. States in which the Applicant has been or is involved in proceedings.
2. Detailed explanations of the Substance of the Complaints.
3. Commission Orders that resolved any and all Complaints.
4. Actions taken by the Applicant to remedy and/or prevent the Complaints from re-occurring.

Please see (A-11) as attached.

* First Mile's officers, directors, partners, and managers have not been and are not currently involved in any formal or informal complaint proceedings pending before any state or federal regulatory commission, administrative agency, or law enforcement agency.

(A-12) Indicate if the Applicant or any of its officers, directors, partners, or managers has been or are currently involved in any civil or criminal investigation, or had judgments entered in any civil matter, judgments levied by any administrative or regulatory agency, or been convicted of any criminal acts within the last ten (10) years.

Describe in detail any such judgments or convictions. Please make sure you provide the following information:

1. States involved in the judgments and/or convictions.
2. Reasons for the investigation and/or judgment.
3. Copy of the Court order, if applicable.

* Neither First Mile nor First Mile's officers, directors, partners, or managers have been or are currently involved in any civil or criminal investigation, or had judgments entered in any civil matter, judgments levied by any administrative or regulatory agency, or been convicted of any criminal acts within the last ten (10) years.

(A-15) If No to any of the above, provide the following information. Clarify and explain the Applicant's deposit policy (reference by tariff page number). Provide a detailed explanation of why the applicant's superior financial position limits any risk to Arizona consumers.

FirstMile's entry into the Arizona telecommunications/broadband market should not require the posting of any performance bond because this initiative is being supported by the J. F. Shea Company, a well-recognized and capitalized developer/builder doing business within Arizona.

(A-16) Submit copies of affidavits of publication that the Applicant has, as required, published legal notice of the Application in all counties where the services will be provided.

Prior to issuance of the CC&N, the Applicant must complete and submit an Affidavit of Publication Form. Refer to Attachment C - Legal Notice Material (Newspaper Information, Sample Legal Notice and Affidavit of Publication).

(A-17) Indicate if the Applicant is a switchless reseller of the type of telecommunications services that the Applicant will or intends to resell in the State of Arizona:

☐

Yes

☒

No

If "Yes", provide the name of the company or companies whose telecommunications services the Applicant resells.

(A-18) List the States in which the Applicant has had an application approved or denied to offer telecommunications services similar to those that the Applicant will or intends to offer in the State of Arizona:

Applicant has received certification approval in Indiana, Colorado, Florida, and Texas under the name E.Com Technologies, LLC d/b/a First Mile Technologies. Pursuant to Arizona corporate law, a company may not possess the same or substantially similar name as another Arizona company. After searching the availability of E.Com Technologies and finding another company with the same name, applicant will provide service under the name FirstMile Services, LLC d/b/a FirstMile Technologies.

*

First Mile is also incorporated in the following states: Indiana, Colorado, Florida, Texas and Arizona.

(A-19) List the States in which the Applicant currently offers telecommunications services similar to those that the Applicant will or intends to offer in the State of Arizona.

Applicant is currently providing telecommunication services in Indiana, which are similar to those intended for Arizona.

(A-20) List the names and addresses of any alternative providers of the service that are also affiliates of the telecommunications company, as defined in R14-2-801.

There are none. See A-18.

B. FINANCIAL INFORMATION

(B-1) Indicate if the Applicant has financial statements for the two (2) most recent years.

☒ Yes

☐

No

If "No," explain why and give the date on which the Applicant began operations.

(B-2) Include "Attachment D".

Provide the Applicant's financial information for the two (2) most recent years.

1. A copy of the Applicant's balance sheet.
2. A copy of the Applicant's income statement.
3. A copy of the Applicant's audit report.
4. A copy of the Applicant's retained earnings balance.
5. A copy of all related notes to the financial statements and information.

(B-3) Indicate if the Applicant will rely on the financial resources of its Parent Company, if applicable.

* Yes, the Applicant, First Mile Services, LLC, will rely on the financial resources of its Parent Company, First Mile Technologies, Inc. See attached Balance Sheet and Income Statement.

(B-4) The Applicant must provide the following information.

1. Provide the projected total revenue expected to be generated by the provision of telecommunications services to Arizona customers for the first twelve months following certification, adjusted to reflect the maximum rates for which the Applicant requested approval. Adjusted revenues may be calculated as the number of units sold times the maximum charge per unit.

Total projected telecommunications revenue during the first twelve months following certification is expected to be \$40,000.

2. Provide the operating expenses expected to be incurred during the first twelve months of providing

ARIZONA CORPORATION COMMISSION

Application and Petition for Certificate of Convenience and Necessity to Provide
Intrastate Telecommunications Services

Mail original plus 10 copies of completed application to:

For Docket Control Only:
(Please Stamp Here)Docket Control Center
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007-2927Please indicate if you have current applications pending
in Arizona as an Interexchange reseller, AOS provider,
or as the provider of other telecommunication services.

Type of Service: _____

Docket No.: _____ Date: _____ Date Docketed: _____

Type of Service: _____

Docket No.: _____ Date: _____ Date Docketed: _____

A. COMPANY AND TELECOMMUNICATION SERVICE INFORMATION

(A-1) Please indicate the type of telecommunications services that you want to provide in Arizona and answer the appropriate numbered items:

- ☒ Resold Long Distance Telecommunications Services (Answer Sections A, B, C).
- ☒ Resold Local Exchange Telecommunications Services (Answer Sections A, B, C).
- ☐ Facilities-Based Long Distance Telecommunications Services (Answer Sections A, B, D).
- ☒ Facilities-Based Local Exchange Telecommunications Services (Answer Sections A, B, D, E)
- ☐ Alternative Operator Services Telecommunications Services (Answer Sections A, B)

(A-2) The name, address, telephone number (including area code), facsimile number (including area code), e-mail address, and World Wide Web address (if one is available for consumer access) of the Applicant:

FirstMile Services, LLC O: 317-569-2800
750 Liberty Drive F: 317-569-2805
Westfield, IN 46074 www.firstmileusa.com
E-Mail: info@firstmileusa.com

(A-3) The d/b/a ("Doing Business As") name if the Applicant is doing business under a name different from that listed in Item (A-2):

d/b/a FirstMile Technologies

(A-4) The name, address, telephone number (including area code), facsimile number (including area code), and E-mail address of the Applicant's Management Contact:

Michael J. Farmer O: 317-569-2808
750 Liberty Drive F: 317-569-2805
Westfield, IN 46074 E-Mail: mfarmer@gotown.net

(A-5) The name, address, telephone number (including area code), facsimile number (including area code), and E-mail address of the Applicant's Attorney and/or Consultant:

Ken Johnson O: 202-371-1500
Bennet & Bennet F: 202-371-1558
1000 Vermont Ave., N.W.
10th Floor
Washington, D.C. 20005

E-Mail: kjohnson@bennetlaw.com

(A-6) The name, address, telephone number (including area code), facsimile number (including area code), E-mail address of the Applicant's Complaint Contact Person:

Irene Snyder O: 317-569-2800
750 Liberty Drive F: 317-569-2805
Westfield, IN 46074 E-Mail: isnyder@gotown.net

(A-7) What type of legal entity is the Applicant?

- ☐ Sole proprietorship
- ☐ Partnership: _____ Limited, _____ General, _____ Arizona, _____ Foreign
- ☒ Limited Liability Company: _____ Arizona, ☒ Foreign
- ☐ Corporation: _____ "S", _____ "C", _____ Non-profit, _____ Arizona, _____ Foreign
- ☐ Other, specify: _____

(A-8) Please include "Attachment A":

Attachment "A" must include the following information:

1. A copy of the Applicant's Certificate of Good Standing as a domestic or foreign corporation, LLC, or other entity in the State of Arizona.
2. A list of the names of all owners, partners, limited liability company managers (or if a member managed LLC, all members), or corporation officers and directors (specify).
3. Indicate percentages of ownership.

(A-9) Include your Tariff as "Attachment B".

Your Tariff must include the following information:

1. Proposed Rates and Charges for each service offered (reference by Tariff page number).
2. Tariff Maximum Rate and Prices to be Charged (reference by Tariff page number).
3. Terms and Conditions Applicable to provision of Service (reference by Tariff page number).
4. Deposits, Advances, and/or Prepayments Applicable to provision of Service (reference by Tariff page number).
5. The proposed fee that will be charged for returned checks (reference by Tariff page number).

(A-10) Indicate the geographic market to be served:

- ☒ Statewide. (Applicant adopts statewide map of Arizona provided with this application).
- ☐ Other. Describe and provide a detailed map depicting the area.

(A-11) Indicate if the Applicant has been or if the Applicant is currently involved in any formal or informal complaint proceedings pending before any State or federal Regulatory Commission:

- ☒ Yes ☐ No

If "Yes", please provide the following information:

1. States in which the Applicant has been or is involved in proceedings.

Indiana

2. Detailed explanations of the Substance of the Complaints.

On March 20, 2002, the Indiana Utility Regulatory Commission (IURC) issued an order instituting an investigation into compliance with its' orders and administrative rules. A public hearing was held on August 23, 2002 to complete the investigation. E.Com Technologies, LLC is doing business in the state of Indiana under the name FirstMile Technologies.

3. Commission Orders that resolved any and all Complaints.

A proposed order is pending. At the IURC's request, FirstMile plans to file a draft order by September 30, 2002.

4. Actions taken by the Applicant to remedy and/or prevent the Complaints from re-occurring.

The IURC requested clarification regarding current and future affiliate agreements because the majority shareholder of FirstMile, Paul Estridge Jr., is also an Indianapolis developer/builder and falls under the IURC's definition of an affiliate. One of the three residential developments FirstMile currently serves in Indianapolis is an Estridge development. FirstMile disclosed all affiliate agreements at the August 23, 2002 hearing, demonstrating that the terms of these agreements are similar to competitive agreements between non-affiliated companies in this market. To assist the IURC with future questions or concerns, FirstMile offered to disclose to the Commission all affiliate agreements. FirstMile has also offered to disclose to potential homeowners of any Estridge development served solely by FirstMile that both companies are affiliates.

The IURC further inquired about three monthly reports that were not filed on time. FirstMile voluntarily provided the IURC monthly quality of service reports for 13 months, in addition to the standard annual reports. FirstMile filed three of these monthly reports approximately 45 days after their due dates. As demonstrated in the August 23, 2002 hearing, the untimely filing of these monthly reports was the result of an administrative oversight and back-up administrative procedures

have been put in place to ensure compliance in the future. FirstMile further demonstrated that its service performance met the Commission's acceptable standards. FirstMile has offered to continue filing monthly quality of service reports on a timely basis for the remainder of 2002.

(A-12) Indicate if the Applicant has been or is currently involved in any civil or criminal investigations AND/OR had judgment entered against it in any civil matter or been convicted of any criminal acts related to the delivery of telecommunications services within the last five (5) years:

☐ Yes ☒ No

If "Yes", please provide the following information.

1. States involved in the judgments and/or convictions.
2. Reasons for the investigation and/or judgment.
3. Copy of the Court order, if applicable.

(A-13) Indicate if the Applicant's customers will be able to access alternative toll service providers or resellers via 1+101XXXX access.

☒ Yes ☐ No

(A-14) Is applicant willing to post a Performance Bond? Please check appropriate box(s).

☐ For Long Distance Resellers, a \$10,000 bond will be recommended for those resellers who collect advances, prepayments or deposits.

☒ Yes ☐ No

If "No", continue to question (A-15).

☐ For Local Exchange Resellers, a \$25,000 bond will be recommended.

☒ Yes ☐ No

If "No", continue to question (A-15).

☐ For Facilities-Based Providers of Long Distance, a \$100,000 bond will be recommended.

☐ Yes ☐ No

If "No", continue to question (A-15).

☐ For Facilities-Based Providers of Local Exchange, a \$100,000 bond will be recommended.

☒ Yes ☐ No

If "No", continue to question (A-15).

Note: Amounts are cumulative if the Applicant is applying for more than one type of service.

(A-15) If No to any of the above, provide the following information. Clarify and explain the Applicant's deposit policy (reference by tariff page number). Provide a detailed explanation of why the applicant's superior financial position limits any risk to Arizona consumers.

(A-16) Submit copies of affidavits of publication that the Applicant has, as required, published legal notice of the Application in all counties where the services will be provided.

Prior to issuance of the CC&N, the Applicant must complete and submit an Affidavit of Publication Form. Refer to Attachment C - Legal Notice Material (Newspaper Information, Sample Legal Notice and Affidavit of Publication).

(A-17) Indicate if the Applicant is a switchless reseller of the type of telecommunications services that the Applicant will or intends to resell in the State of Arizona:

☐

Yes

☒

No

If "Yes", provide the name of the company or companies whose telecommunications services the Applicant resells.

(A-18) List the States in which the Applicant has had an application approved or denied to offer telecommunications services similar to those that the Applicant will or intends to offer in the State of Arizona:

Applicant has received certification approval in Indiana, Colorado, Florida, and Texas under the name E.Com Technologies, LLC d/b/a First Mile Technologies. Pursuant to Arizona corporate law, a company may not possess the same or substantially similar name as another Arizona company. After searching the availability of E.Com Technologies and finding another company with the same name, applicant will provide service under the name FirstMile Services, LLC d/b/a FirstMile Technologies.

(A-19) List the States in which the Applicant currently offers telecommunications services similar to those that the Applicant will or intends to offer in the State of Arizona.

Applicant is currently providing telecommunication services in Indiana, which are similar to those intended for Arizona.

(A-20) List the names and addresses of any alternative providers of the service that are also affiliates of the telecommunications company, as defined in R14-2-801.

There are none. See A-18.

B. FINANCIAL INFORMATION

(B-1) Indicate if the Applicant has financial statements for the two (2) most recent years.

☒

Yes

☐

No

If "No," explain why and give the date on which the Applicant began operations.

(B-2) Include "Attachment D".

Provide the Applicant's financial information for the two (2) most recent years.

1. A copy of the Applicant's balance sheet.
2. A copy of the Applicant's income statement.
3. A copy of the Applicant's audit report.
4. A copy of the Applicant's retained earnings balance.
5. A copy of all related notes to the financial statements and information.

FirstMile has provided complete and audited financial statements for its two (2) most recent years: 2000 and 2001. FirstMile's 2002 financial statements have not yet been prepared or audited. See Attachment D.

(B-3) Indicate if the Applicant will rely on the financial resources of its Parent Company, if applicable.

NA

(B-4) The Applicant must provide the following information.

1. Provide the projected total revenue expected to be generated by the provision of telecommunications services to Arizona customers for the first twelve months following certification, adjusted to reflect the maximum rates for which the Applicant requested approval. Adjusted revenues may be calculated as the number of units sold times the maximum charge per unit.

Total projected telecommunications revenue during the first twelve months following certification is expected to be \$40,000.

2. Provide the operating expenses expected to be incurred during the first twelve months of providing telecommunications services to Arizona customers following certification.

Total telecommunications related operating expenses during the first twelve months following certification are expected to be \$1,200,000.

3. Provide the net book value (original cost less accumulated depreciation) of all Arizona jurisdictional assets expected to be used in the provision of telecommunications service to Arizona customers at the end of the first twelve months of operation. Assets are not limited to plant and equipment. Items such as office equipment and office supplies should be included in this list.

Total telecommunications related assets during the first twelve months following certification are expected to be \$900,000.

4. If the projected value of all assets is zero, please specifically state this in your response.

5. If the projected fair value of the assets is different than the projected net book value, also provide

the corresponding projected fair value amounts.

C. RESOLD LONG DISTANCE AND/OR LOCAL EXCHANGE TELECOMMUNICATIONS SERVICES

(C-1) Indicate if the Applicant has a resale agreement in operation



Yes



No

If "Yes", please reference the resale agreement by Commission Docket Number or Commission Decision Number.

Decision # 64178. The applicant is currently reselling MCI long distance.

D. FACILITIES-BASED LONG DISTANCE AND/OR FACILITIES BASED LOCAL EXCHANGE TELECOMMUNICATIONS SERVICES

(D-1) Indicate if the Applicant is currently selling facilities-based long distance telecommunications services AND/OR facilities-based local exchange telecommunications services in the State of Arizona. This item applies to an Applicant requesting a geographic expansion of their CC&N:



Yes



No

If "Yes," provide the following information:

1. The date or approximate date that the Applicant began selling facilities-based long distance telecommunications services AND/OR facilities-based local exchange telecommunications services for the State of Arizona.
2. Identify the types of facilities-based long distance telecommunications services AND/OR facilities-based local exchange telecommunications services that the Applicant sells in the State of Arizona.

If "No," indicate the date when the Applicant will begin to sell facilities-based long distance telecommunications AND/OR facilities-based local exchange telecommunications services in the State of Arizona:

The applicant expects to begin selling facilities based local exchange telecommunications services in Arizona by September 2003.

(D-2) Check here if you wish to adopt as your petition a statement that the service has already been classified as competitive by Commission Decision:

- ☒ Decision # 64178 Resold Long Distance
☒ Decision # 64178 Resold LEC
☐ Decision # 64178 Facilities Based Long Distance
☒ Decision # 64178 Facilities Based LEC

E. FACILITIES-BASED LOCAL EXCHANGE TELECOMMUNICATIONS SERVICES

(E-1) Indicate whether the Applicant will abide by the quality of service standards that were approved by the Commission in Commission Decision Number 59241:

☒ Yes ☐ No

(E-2) Indicate whether the Applicant will provide all customers with 911 and E911 service, where available, and will coordinate with incumbent local exchange carriers ("ILECs") and emergency service providers to provide this service:

☒ Yes ☐ No

(E-3) Indicate that the Applicant's switch is "fully equal access capable" (i.e., would provide equal access to facilities-based long distance companies) pursuant to A.A.C. R14-2-1111 (A):

☒ Yes ☐ No

I certify that if the applicant is an Arizona corporation, a current copy of the Articles of Incorporation is on file with the Arizona Corporation Commission and the applicant holds a Certificate of Good Standing from the Commission. If the company is a foreign corporation or partnership, I certify that the company has authority to transact business in Arizona. I certify that all appropriate city, county, and/or State agency approvals have been obtained. Upon signing of this application, I attest that I have read the Commission's rules and regulations relating to the regulations of telecommunications services (A.A.C. Title 14, Chapter 2, Article 11) and that the company will abide by Arizona state law including the Arizona Corporation Commission Rules. I agree that the Commission's rules apply in the event there is a conflict between those rules and the company's tariff, unless otherwise ordered by the Commission. I certify that to the best of my knowledge the information provided in this Application and Petition is true and correct.

Michael J. Farmer
(Signature of Authorized Representative)

2/11/03
(Date)

Michael J. Farmer
(Print Name of Authorized Representative)

Chief Operating Officer
(Title)

SUBSCRIBED AND SWORN to before me this 11 day of February, 2003

Amanda J. Crestail
NOTARY PUBLIC

My Commission Expires Nov 7, 2010

**First Mile Technologies, Inc.
Balance Sheets**

Attachment D

	<u>Dec 31, '00</u>	<u>Dec 31, '01</u>
ASSETS		
Current Assets		
Cash and Cash Equivalents	\$ 4,386,866.71	\$ 80,672.98
Accounts Receivable	178,203.13	36,495.08
Uninstalled Materials	463,435.00	-
Undeposited Funds	1,405.00	-
Total Current Assets	<u>5,027,909.84</u>	<u>127,168.08</u>
Fixed Assets - At Cost		
NOC Building	239,218.00	256,438.06
Office Furniture/Equipment	28,080.88	83,089.57
NOC Equipment	200,980.50	242,076.94
ISP/Intranet Equipment	334,814.44	429,707.49
Telephony Equipment	77,432.40	380,705.83
CATV/Video Equipment	104,329.71	546,069.99
Combining Infrastructures	67,929.37	441,679.69
Market Transport Infrastructure	-	157,176.88
Outside Plant Costs	158,449.48	1,032,643.21
RF Engineering & Design Costs	351.00	18,333.90
Home Technology Costs	139,969.30	289,122.41
Total Fixed Assets - At Cost	<u>1,351,555.08</u>	<u>3,857,043.97</u>
Less Accumulated Depreciation	<u>(145,288.82)</u>	<u>(492,147.32)</u>
Net Fixed Assets	<u>1,206,266.44</u>	<u>3,364,896.65</u>
TOTAL ASSETS	<u><u>\$ 6,234,176.28</u></u>	<u><u>\$ 3,492,064.71</u></u>
LIABILITIES & EQUITY		
Current Liabilities		
Accounts Payable	\$ 812,776.77	\$ 1,035,168.95
Accrued Payroll	-	2,500.02
Taxes and Fees	1,182.10	10,971.05
Accrued Interest	-	8,411.00
Total Current Liabilities	<u>813,958.87</u>	<u>1,057,051.02</u>
Long Term Liabilities		
Notes Payable to Shareholder	-	762,700.00
Total Long Term Liabilities	<u>-</u>	<u>762,700.00</u>
Total Liabilities	813,958.87	1,819,751.02
Preferred Stock - Series A and B	7,400,000.00	7,400,000.00
Shareholders' Equity		
Common Stock	833,000.00	833,000.00
Retained Earnings (Deficit)	(2,812,782.59)	(6,560,686.31)
Total Shareholders' Equity	<u>(1,979,782.59)</u>	<u>(5,727,686.31)</u>
TOTAL LIABILITIES & EQUITY	<u><u>\$ 6,234,176.28</u></u>	<u><u>\$ 3,492,064.71</u></u>

First Mile Technologies
Profit & Loss
 January through December 2002

	<u>Jan - Dec 02</u>
Ordinary Income/Expense	
Total Income	747,491.55
Total COGS	<u>534,442.81</u>
Gross Profit	213,048.74
Expense	
Bad Debt Expense	3,919.89
Revenue Sharing Expense	25,049.60
6120 · Bank Service Charges	395.57
6150 · Depreciation Expense	466,658.04
6160 · Dues and Subscriptions	8,121.43
6180 · Insurance	118,617.03
6230 · Licenses and Permits	300.00
6350 · Travel & Ent	24,561.78
6560 · Payroll Expenses	5,308.88
6820 · Taxes	2,074.31
97810 · Underground Locating	3,587.22
98000 · Salaries and Wages	980,325.77
98005 · Contract Labor	332,546.85
98010 · Payroll Taxes	57,667.72
98025 · Employee Retirement Plan	26,685.37
98030 · Training/Education	1,045.00
98100 · Rent	2,750.00
98110 · Equipment	10,834.63
98120 · Leased Equipment	3,965.20
98130 · Repairs and Maintenance	14,109.84
98140 · Utilities	13,517.41
98145 · Security Monitoring	2,870.26
98150 · Telephone	13,918.33
98160 · Supplies	16,617.83
98170 · Postage	3,737.82
98200 · Vehicle Lease & Other Costs	28,828.46
98400 · Regulatory Fees	487.25
98410 · Accounting	6,350.00
98420 · Legal	170,165.93
98430 · Technology Consulting	13,983.43
98500 · Backroom Support	43,346.42
98600 · Outside Plant Repairs & Maint	3,114.33
98701 · Warehousing	9,137.00
98900 · Miscellaneous	<u>1,096.81</u>
Total · Office/On-Site Expenses	1,757,101.46
99000 · Marketing Expenses	<u>21,868.64</u>
Total Expense	<u>2,437,563.85</u>
Net Ordinary Income	-2,224,515.11
Other Income/Expense	
Other Income	330,508.10

Other Expense	256,115.69
Net Other Income	<u>74,392.41</u>
Net Income	<u><u>-2,150,122.70</u></u>